

FREQUENTLY ASKED QUESTIONS DURING PROPERTY VIEWINGS:

WHEN VIEWING READY-TO-MOVE-INTO PROPERTIES:

How old is the property?
When was the property last renovated?
In what condition are the roof, plumbing, and electrical systems?
Do the appliances have any warranties?
What are the average monthly utility costs (water and electricity bills)?
Does the property have any outstanding utility bills or fees?
Are there any primary reasons why the owner is selling the property?
Were any major works or renovations carried out on the property? If so, are they covered by a valid building permit?
How long did the previous owner(s) live in the property?
Are there any issues with the property that need fixing or updating?
Is everything according to permit?



WHEN VIEWING PROPERTIES UNDER DEVELOPMENT:

What is the expected completion date?
How many units are available, and how do the prices vary?
Has the Planning Authority approved all necessary permits?
Can I make changes to the property (e.g., layout/structural changes, kitchen placement, socket placements, etc.)?
Who is the developer, and what is their reputation/track record?
What is the timeline of the development?
Will a compliance certificate be issued before the final deed?
Are there any incentives for buying early?
Who is the architect overseeing the development?
If finishes (e.g., tiles) are included in the price, can I choose the supplier myself?
What items can I personalise based on my preferences?
If the construction has not yet begun, when is it scheduled to start?
Are there any disputes or complaints from third parties (e.g., neighbours) regarding the development?
Can I make regular visits during the construction phase?
Are there any expected delays with the construction?
Are there any penalties for delays in the development?
Will the notary keep the deposit?
If finishes are included, are there any warranties, and what is covered?
What happens to my deposit if the development stops?



GENERIC QUESTIONS THAT APPLY TO ALL PROPERTY TYPES:

How long has the property been on the market?
What is the asking price?
What is included in the sale (e.g., finishes, furniture, etc)?
What is the neighbourhood like (e.g., noise levels, average age of neighbours, etc)?
What is the property's total area (i.e., square metres)?
What sustainability features are included in the property (e.g., solar panels, air purification systems, solar water heater, insulation)?
Are there any planned future developments in the area?
Are there any other interested buyers or offers? If yes, what is the current offer?
Does the property require any renovations? If yes, what are the estimated costs?
What is the asking price of nearby properties listed for sale?
What was the price of similar recently sold properties in the area?
Does the property have any ground rent that needs to be paid?
What is the expected time to move into the property?
Are there any uncertainties about the property's ownership?
Does the property have any structural problems that I should be aware of?
Does the property have a readily available architect valuation report?
Is the property eligible for any government discounts or subsidies (e.g., UCA)?
What is the expected deposit?



If I place an offer, will the seller be willing to fix a few things?
What is the expected timeline and duration of the entire process?
Does the property have any dampness, cracks, or leak issues?
Does the sale include a garage or parking space?
What amenities are near the property?
Are there any issues with flooding in the area surrounding the property?
Does the property have any disputes or issues related to building permits?
Is the Energy Performance Certificate (EPC) available?
If the property is an apartment, is there an active owners' association I can join?
In the case of apartments, how many units does the block consist of?
Are there any restrictions for renovating or extending the property?
Does the property have a lift? If yes, what are the associated costs?
What type of construction material is used?
Is the property part of a condominium? If yes, what are the associated costs?
In which direction does the property face? Does the property receive natural light, and if yes, to what extent?
Can I speak directly with the owner/seller for further clarification?
Will I have any rental or resale restrictions?
What other costs are associated with the property purchase?

